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Q-454109-44959.609CC

Issued: 02/02/2023

Quote Expiration: 06/01/2023

Estimated Contract Start Date: 01/15/2023

Account Number: 115687

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-210 Progress Dr 210 Progress Dr Cottage Grove, WI 53527-9326 USA	Cottage Grove Police Dept. - WI 210 Progress Dr Cottage Grove, WI 53527-9326 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Cynthia Cote Phone: Email: ccote@axon.com Fax:	Matthew Wagner Phone: (608) 839-4652 Email: mwagner@cottagegrovepolice.org Fax:

Quote Summary

Program Length	65 Months
TOTAL COST	\$94,249.47
ESTIMATED TOTAL W/ TAX	\$94,249.47

Discount Summary

Average Savings Per Year	\$3,302.56
TOTAL SAVINGS	\$17,888.88

Payment Summary

Date	Subtotal	Tax	Total
May 2023	\$23,783.68	\$0.00	\$23,783.68
May 2024	\$16,593.98	\$0.00	\$16,593.98
May 2025	\$17,257.76	\$0.00	\$17,257.76
May 2026	\$17,948.06	\$0.00	\$17,948.06
May 2027	\$18,665.99	\$0.00	\$18,665.99
Total	\$94,249.47	\$0.00	\$94,249.47

Quote Unbundled Price:	\$112,138.35
Quote List Price:	\$104,659.35
Quote Subtotal:	\$94,249.47

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	60	\$70.50	\$35.37	\$35.37	\$4,244.40	\$0.00	\$4,244.40
BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	2	60	\$13.94	\$12.17	\$12.17	\$1,460.40	\$0.00	\$1,460.40
BWCamTAP	Body Worn Camera TAP Bundle	15	60	\$36.56	\$33.17	\$33.17	\$29,853.00	\$0.00	\$29,853.00
A la Carte Hardware									
AB31BD	AB3 1-Bay Dock Bundle	2			\$229.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3C	AB3 Camera Bundle	11			\$749.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
AB3C	AB3 Camera Bundle	4			\$749.00	\$749.00	\$2,996.00	\$0.00	\$2,996.00
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$0.00	\$1,638.90
A la Carte Software									
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	100	5		\$0.55	\$0.55	\$275.00	\$0.00	\$275.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	16	60		\$26.04	\$26.04	\$24,998.40	\$0.00	\$24,998.40
BasicLicense	Basic License Bundle	11	5		\$15.55	\$16.58	\$911.90	\$0.00	\$911.90
ProLicense	Pro License Bundle	2	5		\$39.55	\$43.11	\$431.12	\$0.00	\$431.12
BasicLicense	Basic License Bundle	13	60		\$16.87	\$16.58	\$12,932.40	\$0.00	\$12,932.40
ProLicense	Pro License Bundle	5	60		\$42.91	\$43.11	\$12,932.95	\$0.00	\$12,932.95
A la Carte Services									
80146	VIRTUAL BODYCAM STARTER	1			\$1,575.00	\$1,575.00	\$1,575.00	\$0.00	\$1,575.00
Total							\$94,249.47	\$0.00	\$94,249.47

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 1-Bay Dock Bundle	71104	NORTH AMER POWER CORD FOR AB3 & T7 1-BAY DOCK/DATAPORT	2	05/15/2023
AB3 1-Bay Dock Bundle	74211	AXON BODY 3 - 1 BAY DOCK	2	05/15/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	13	05/15/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	5	05/15/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	11	05/15/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	4	05/15/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	13	05/15/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	5	05/15/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	05/15/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	05/15/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	05/15/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	05/15/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	05/15/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	05/15/2023
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	2	11/15/2025
Body Worn Camera Single-Bay Dock TAP Bundle	73313	1-BAY DOCK AXON CAMERA REFRESH ONE	2	11/15/2025
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	15	11/15/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	05/15/2028
Body Worn Camera Single-Bay Dock TAP Bundle	73314	1-BAY DOCK AXON CAMERA REFRESH TWO	2	05/15/2028
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	15	05/15/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	11	01/15/2023	06/14/2023
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	11	01/15/2023	06/14/2023
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	6	01/15/2023	06/14/2023
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	2	01/15/2023	06/14/2023
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	100	01/15/2023	06/14/2023
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	13	06/15/2023	06/14/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	13	06/15/2023	06/14/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	15	06/15/2023	06/14/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	06/15/2023	06/14/2028
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	16	06/15/2023	06/14/2028

Services

Bundle	Item	Description	QTY
A la Carte	80146	VIRTUAL BODYCAM STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	15	01/15/2023	06/14/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	05/15/2024	06/14/2028
Body Worn Camera Single-Bay Dock TAP Bundle	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP)	2	05/15/2024	06/14/2028

Payment Details

May 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Gap Coverage Upfront	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	100	\$275.00	\$0.00	\$275.00
Gap Coverage Upfront	BasicLicense	Basic License Bundle	11	\$911.90	\$0.00	\$911.90
Gap Coverage Upfront	ProLicense	Pro License Bundle	2	\$431.12	\$0.00	\$431.12
Hardware and Services Upfront	80146	VIRTUAL BODYCAM STARTER	1	\$1,575.00	\$0.00	\$1,575.00
Hardware and Services Upfront	AB3C	AB3 Camera Bundle	4	\$2,996.00	\$0.00	\$2,996.00
Hardware and Services Upfront	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$1,638.90	\$0.00	\$1,638.90
Year 1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	16	\$4,615.38	\$0.00	\$4,615.38
Year 1	AB31BD	AB3 1-Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 1	AB3C	AB3 Camera Bundle	11	\$0.00	\$0.00	\$0.00
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 1	BasicLicense	Basic License Bundle	13	\$2,387.67	\$0.00	\$2,387.67
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$783.63	\$0.00	\$783.63
Year 1	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	2	\$269.64	\$0.00	\$269.64
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	15	\$5,511.67	\$0.00	\$5,511.67
Year 1	ProLicense	Pro License Bundle	5	\$2,387.77	\$0.00	\$2,387.77
Total				\$23,783.68	\$0.00	\$23,783.68

May 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	16	\$4,800.00	\$0.00	\$4,800.00
Year 2	AB31BD	AB3 1-Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 2	AB3C	AB3 Camera Bundle	11	\$0.00	\$0.00	\$0.00
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 2	BasicLicense	Basic License Bundle	13	\$2,483.17	\$0.00	\$2,483.17
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$814.97	\$0.00	\$814.97
Year 2	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	2	\$280.42	\$0.00	\$280.42
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	15	\$5,732.14	\$0.00	\$5,732.14
Year 2	ProLicense	Pro License Bundle	5	\$2,483.28	\$0.00	\$2,483.28
Total				\$16,593.98	\$0.00	\$16,593.98

May 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	16	\$4,992.00	\$0.00	\$4,992.00
Year 3	AB31BD	AB3 1-Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 3	AB3C	AB3 Camera Bundle	11	\$0.00	\$0.00	\$0.00
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 3	BasicLicense	Basic License Bundle	13	\$2,582.51	\$0.00	\$2,582.51
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$847.58	\$0.00	\$847.58
Year 3	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	2	\$291.62	\$0.00	\$291.62

May 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	15	\$5,961.43	\$0.00	\$5,961.43
Year 3	ProLicense	Pro License Bundle	5	\$2,582.62	\$0.00	\$2,582.62
Total				\$17,257.76	\$0.00	\$17,257.76

May 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	16	\$5,191.68	\$0.00	\$5,191.68
Year 4	AB31BD	AB3 1-Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 4	AB3C	AB3 Camera Bundle	11	\$0.00	\$0.00	\$0.00
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 4	BasicLicense	Basic License Bundle	13	\$2,685.81	\$0.00	\$2,685.81
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$881.48	\$0.00	\$881.48
Year 4	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	2	\$303.29	\$0.00	\$303.29
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	15	\$6,199.88	\$0.00	\$6,199.88
Year 4	ProLicense	Pro License Bundle	5	\$2,685.92	\$0.00	\$2,685.92
Total				\$17,948.06	\$0.00	\$17,948.06

May 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	16	\$5,399.34	\$0.00	\$5,399.34
Year 5	AB31BD	AB3 1-Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 5	AB3C	AB3 Camera Bundle	11	\$0.00	\$0.00	\$0.00
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 5	BasicLicense	Basic License Bundle	13	\$2,793.24	\$0.00	\$2,793.24
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$916.74	\$0.00	\$916.74
Year 5	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	2	\$315.43	\$0.00	\$315.43
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	15	\$6,447.88	\$0.00	\$6,447.88
Year 5	ProLicense	Pro License Bundle	5	\$2,793.36	\$0.00	\$2,793.36
Total				\$18,665.99	\$0.00	\$18,665.99

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

2/2/2023

